

DM AQUA INC
Profit & Loss Prev Year Comparison
January through December 2016

	Jan - Dec 16	Jan - Dec 15	\$ Change	% Change
Ordinary Income/Expense				
Income				
46000 · Merchandise Sales				
46001 · Amazon	147,477.11	8,481.26	138,995.85	1,638.9%
46002 · Merchant Service	40,247.41	3,663.05	36,584.36	998.7%
46003 · Paypal	39,514.51	6,467.62	33,046.89	511.0%
Total 46000 · Merchandise Sales	227,239.03	18,611.93	208,627.10	1,120.9%
48300 · Sales Discounts	-34.42	0.00	-34.42	-100.0%
48400 · Sales Return	-956.69	0.00	-956.69	-100.0%
Total Income	226,247.92	18,611.93	207,635.99	1,115.6%
Cost of Goods Sold				
50000 · Beginning Inventory	6,577.92	0.00	6,577.92	100.0%
51000 · Purchases	114,580.52	18,980.44	95,600.08	503.7%
51300 · Ending Inventory	-15,254.67	-6,577.92	-8,676.75	-131.9%
51400 · Freight and Shipping Cost	2,829.98	0.00	2,829.98	100.0%
51500 · Custom Bond	1,517.39	0.00	1,517.39	100.0%
51800 · Merchant Service Account				
51801 · Merchant Service	3,598.40	0.00	3,598.40	100.0%
51802 · Amazon	21,929.78	1,300.98	20,628.80	1,585.6%
51803 · Paypal	1,250.03	566.87	683.16	120.5%
51800 · Merchant Service Account - Other	0.00	1,207.38	-1,207.38	-100.0%
Total 51800 · Merchant Service Account	26,778.21	3,075.23	23,702.98	770.8%
Total COGS	137,029.35	15,477.75	121,551.60	785.3%
Gross Profit	89,218.57	3,134.18	86,084.39	2,746.6%
Expense				
60100 · Amortization	46.00	8.00	38.00	475.0%
60200 · Automobile Expense	1,301.31	65.09	1,236.22	1,899.3%
60400 · Bank Service Charges	480.97	0.00	480.97	100.0%
62500 · Dues and Subscriptions	479.88	39.99	439.89	1,100.0%
64300 · Meals and Entertainment	19.24	0.00	19.24	100.0%
64900 · Office Supplies	1,953.20	25.10	1,928.10	7,681.7%
66500 · Postage and Delivery	26,437.33	1,800.23	24,637.10	1,368.6%
66700 · Professional Fees				
66710 · Accounting	3,733.33	0.00	3,733.33	100.0%
Total 66700 · Professional Fees	3,733.33	0.00	3,733.33	100.0%
67100 · Rent Expense	1,014.00	0.00	1,014.00	100.0%
67200 · Repairs and Maintenance	436.08	0.00	436.08	100.0%
68100 · Telephone Expense	1,205.81	0.00	1,205.81	100.0%
68200 · Salaries & Wages	36,000.00	0.00	36,000.00	100.0%
68300 · Taxes				
68305 · Taxes - Sales	2,550.00	87.39	2,462.61	2,818.0%
68310 · Taxes - State Income Tax	800.00	0.00	800.00	100.0%
68315 · Taxes - Payroll	3,790.00	0.00	3,790.00	100.0%
Total 68300 · Taxes	7,140.00	87.39	7,052.61	8,070.3%
68400 · Travel Expense	1,164.46	0.00	1,164.46	100.0%
Total Expense	81,411.61	2,025.80	79,385.81	3,918.7%
Net Ordinary Income	7,806.96	1,108.38	6,698.58	604.4%
Other Income/Expense				
Other Expense				
80000 · Ask My Accountant	17.00	0.00	17.00	100.0%
Total Other Expense	17.00	0.00	17.00	100.0%
Net Other Income	-17.00	0.00	-17.00	-100.0%
Net Income	7,789.96	1,108.38	6,681.58	602.8%