

**DM AQUA INC**  
**Profit & Loss**  
 January through December 2018

|                                               | Jan - Dec 18      |
|-----------------------------------------------|-------------------|
| <b>Ordinary Income/Expense</b>                |                   |
| <b>Income</b>                                 |                   |
| 46000 · Merchandise Sales                     |                   |
| 46001 · Amazon                                | 81,447.57         |
| 46002 · Merchant Service                      | 129,604.91        |
| 46003 · Paypal                                | 21,331.70         |
| <b>Total 46000 · Merchandise Sales</b>        | <b>232,384.18</b> |
| 48400 · Sales Return                          | -3,455.52         |
| <b>Total Income</b>                           | <b>228,928.66</b> |
| <b>Cost of Goods Sold</b>                     |                   |
| 50000 · Beginning Inventory                   | 78,453.00         |
| 51000 · Purchases                             | 89,892.59         |
| 51400 · Freight and Shipping Cost             | 1,320.00          |
| 51500 · Custom Bond                           | 2,425.35          |
| 51800 · Merchant Service Account              |                   |
| 51801 · Merchant Service                      | 2,616.35          |
| 51802 · Amazon                                | 12,156.95         |
| 51803 · Paypal                                | 1,200.64          |
| <b>Total 51800 · Merchant Service Account</b> | <b>15,973.94</b>  |
| <b>Total COGS</b>                             | <b>188,064.88</b> |
| <b>Gross Profit</b>                           | <b>40,863.78</b>  |
| <b>Expense</b>                                |                   |
| 60100 · Amortization                          | 46.00             |
| 60200 · Automobile Expense                    | 679.48            |
| 60400 · Bank Service Charges                  | 519.03            |
| 62500 · Dues and Subscriptions                | 49.00             |
| 64900 · Office Supplies                       | 148.91            |
| 66300 · Penalty                               | 272.79            |
| 66500 · Postage and Delivery                  | 30,527.58         |
| 66700 · Professional Fees                     |                   |
| 66710 · Accounting                            | 3,830.00          |
| <b>Total 66700 · Professional Fees</b>        | <b>3,830.00</b>   |
| 68100 · Telephone Expense                     | 2,467.50          |
| 68200 · Salaries & Wages                      | 6,000.00          |
| 68300 · Taxes                                 |                   |
| 68305 · Taxes - Sales                         | 1,539.00          |
| 68310 · Taxes - State Income Tax              | 800.00            |
| 68315 · Taxes - Payroll                       | 921.00            |
| <b>Total 68300 · Taxes</b>                    | <b>3,260.00</b>   |
| 68400 · Travel Expense                        | 2,054.56          |
| <b>Total Expense</b>                          | <b>49,854.85</b>  |
| <b>Net Ordinary Income</b>                    | <b>-8,991.07</b>  |
| <b>Net Income</b>                             | <b>-8,991.07</b>  |